



PRESS RELEASE

FRM AND BELL & MCCOY COMPANIES ANNOUNCE MERGER

ATLANTA, GA AND HOUSTON, TX 11-01-2023

It is with great pride and excitement that FRM and Bell & McCoy Companies jointly announce the merger of their businesses. Both companies have over 50 years' experience as leading manufacturer representatives and share common values relating to their culture, employees, manufacturers, and customers. Together, the companies will reach customers across 13 states in the south, southwest and southeastern United States and Puerto Rico. The FRM and Bell & McCoy Companies teams have been aligned in both business principles and friendship for decades and have individually made a name for themselves as representatives of the highest quality manufacturers in the markets they serve. The companies have over 500 employees dedicated to serving their customers' needs.



"I could not be more excited and pleased with the potential of this merger," noted Mark Fink, Managing Partner of FRM Companies. "The Bell & McCoy Companies strength and relationships will add to the strength of the FRM relationships and make this a great partnership that will better serve our customers, manufacturers, and employees alike."

Chris Coursey, President of Bell & McCoy Companies, commented, "FRM is a clear leader in the manufacturer's representative world and a firm that we at Bell & McCoy Companies have always held in the highest regard. This merger creates a partnership that will truly bring together the strengths of two of the top manufacturer representatives. We have only begun to scratch the surface on how we can learn from the experience of one another to further expand our businesses."



ABOUT FRM

Since 1969, FRM has been a leader in the electrical industry, providing knowledge, experience, and service to our manufacturers' sales and marketing needs. With locations in Tampa, FL, Norcross, GA, and Charlotte, NC, FRM is strategically positioned to provide same or next-day service to our electrical partners across the southeastern U.S. FRM sells through a network of valued Electrical Distributors and is focused on providing solutions to the engineer, contractor, and end-user. FRM represents quality manufacturers in the commercial, residential, industrial, and utility markets with the utmost professionalism and expertise. [Learn more at www.frminc.com](http://www.frminc.com)

ABOUT BELL & MCCOY COMPANIES

Bell & McCoy Companies was established in 1972 and covers the states of Texas, New Mexico, Oklahoma, Arkansas, Tennessee, Louisiana, Mississippi, Alabama, and the Florida Panhandle. Their vertical businesses (Electrical Supplies, Lighting and Controls, Utility, Tool and Safety, Luxury Homes, and Programming) offer customers and manufacturers a unique solution to complete market coverage. The Bell & McCoy Companies teams spend their time working with electrical distributors, electrical contractors, engineers, architects, lighting designers, general contractors, and other influencers to educate and influence our products in the market. [Learn more at www.bellandmccoy.com](http://www.bellandmccoy.com)